

June 5th 2016

Dear Community,

I hope you are all well and prospering.

Here is the TE Financial Report for January through April, 2016, along with current bank account holdings, so that the Community can look at itself from a financial perspective. At the moment, the situation is good.

This report is in two levels:

- **Finances at a Glance**
- **Financial Details and Current Issues**

With respect,

Dr. Diane Kramer, TE Treasurer, Yellow Gakyil

*Please note that John Shannon took over as internal financial administrator in January 2016.

FINANCES AT A GLANCE – 2016

DCA TE Bank Accounts	Main DCA Account	\$75,500.06
	Khandroling Development Account	\$6,292.49
	Vajra Hall Account	\$1,723.12
	Reserve Money Market Account	\$20,210.14
	Paypal	\$18,601.90
5/31/16	Total Bank Accounts and Paypal:	\$122,327.71
1/01/16 – 4/30/16	INCOME (4 Months) Membership, Guest User Fees, Accommodations, Donations, Retreats, Fundraising, Summer Celebration	\$75,772.72
1/01/16 – 4/30/16	EXPENSES (4 Months) Administrative, Operational, and Properties Expenses	\$60,648.97
5/01/16-12/31/16	Projected INCOME (8 Months) Membership, Guest User Fees, Accommodations, Donations, Retreats, Fundraising, Summer Celebration	\$53,000
5/01/16-12/31/16	Projected EXPENSES (8 Months) Administrative, Operational, and Properties Expenses	\$120,000 or / \$15,000 monthly
2016 Full Year - PROJECTED BUDGET - At A Glance		
1/01/16-12/31/16	Projected INCOME (12 Months)	\$129,000
1/01/16-12/31/16	Projected EXPENSES (12 Months)	\$180,000 (\$15,000 per month) does not include major roof repairs
1/01/16-12/31/16	Projected Net Income (12 Months)	-\$51,000 (loss to be covered by DCA bank account: \$100,000 was carried forward from 2015)
2017	Projected Carry Forward money into 2017 (in DCA Main Bank Account)	\$43,000

Financial Details and Current Issues – 2016

INCOME Details – 1/01/2016 – 4/30/2016

1/01/16-4/30/16	Accommodations	\$248
1/01/16-4/30/16	Donation from Members sent to Dzamling Gar for Gompa	(\$170,000)
1/01/16-4/30/16	Other Donations	\$10,263
1/01/16-4/30/16	Guest User Fees <ul style="list-style-type: none"> ● Includes \$1500 per month from SSI toward Schoolhouse expenses ● Includes \$900 per month for rental of Rinpoche house ● Included \$200 per month from Nary at Schoolhouse 	\$9,225
1/01/16-4/30/16	Membership Income	\$51,190
1/01/16-4/30/16	Misc. Income	\$2,531.72
1/01/16-4/30/16	Retreat Income	\$2320.00
1/01/16-4/30/16	Total Income	\$75,772.72

EXPENSES Details - 1/01/2016 – 4/30/2016

1/01/16-4/30/16	Cost of Goods	\$946.42
1/01/16-4/30/16	Admin Expenses (insurance, payroll: secretary, financial admin, Geko, professional services: lawyer, accountant)	\$28,878.50
1/01/16-4/30/16	General Operating Expenses (office expenses, reimbursements, supplies, mileage, webinar expenses, etc)	\$4,451.16
1/01/16-4/30/16	Property Expenses – Retreat Cabin Dark Retreat Cabin Electric and Taxes	\$661.70

1/01/16-4/30/16	Property Expenses Schoolhouse	\$5428.92 (Mortgage) \$425 (Plowing) \$2,818.98 (Repairs) \$695.43 (Cable) \$2,206.42 (Electric) \$1,830.00 (Propane)
1/01/16-4/30/16	Property Expenses – Rinpoche House	\$212.50 (Repairs) \$3526.21 (Taxes) \$253.32 (Cable) \$424.00 (Electric) \$260.00 (Propane) \$4676.03 (Total)
	Property Expenses – Upper Khandroling	\$5000 (1/3 of yearly Lease from KPI) \$3,043.78 (Repairs/Maintenance) \$8,043.78 (Total)
1/01/16-4/30/16	Property Expenses - Total	\$26,963.12
	* (Total Property expenses do not include yearly \$15,000 for insurance policy, included in the Admin expenses)	
1/01/16-4/30/16	Retreat Expenses	\$278.00
	Other Expenses	\$78.19
1/01/16-4/30/16	Total Expenses	\$60,648.97
1/01/16-4/30/16	Income - Expenses	\$15,123.75

Current Issues & Concerns – 2016:

- We are currently operating **at a loss** which we estimate will reach \$51,000 by the end of 2016. We will use \$51,000 of the \$100,000 carried forward from last year to balance the budget in 2016.
- In 2017, we estimate that we will run out of money toward the end of the year, after exhausting the bank account and 2017 projected income.
- **Major repairs** of the Schoolhouse will need to be undertaken next year (Roof – \$70,000; over all upcoming estimated expenses of the Schoolhouse \$150,000 - \$300,000)
- Urgent repairs of Rinpoche and other Retreat Cabins are currently being undertaken to the cost of \$25,000; please donate – see below.
- Due to the running down of our finances, **we need to focus on sustainability**. Rinpoche asked the Gakyil to focus on sustainability and the building of membership as one of our responsibilities in 2016. Multiple self-sustainable ideas have been circulating with the gakyil.
- We have a program in place now to reach out to new members and possible new members to greet them and acquaint them with all our resources as one way of attracting new members. We will need help from the entire community to build membership which brings in sustainable income. More on this in further emails.

Membership:

Please note that below is a YTD table as of 5/21/16

- According to this table, we have 31 members less than last year at this time, and approx. \$16,500 less Membership Income. We have 10 more new Members YTD.

	Membershi p Type:	Global Meritorious	Global Sustainin g	Ordinary	Total	NEW	Recurrin g Payment s
Number of Members YTD 2015		9	23	193	225	21	77
Amount of Membership Income YTD 2015		\$16,200	\$14,360	\$49,145	\$69,244		
Number of Members YTD 2016		6	21	167	194	31	59
Amount of Membership income YTD 2016		\$10,200	\$9,318	\$33,232	\$52,750		

Properties:

- The Yellow Gakyil has asked the Geko and the Red Gakyil to create a five-year maintenance and development plan for our three properties – with approximate costs – to be covered by fund-raising campaigns.
- The Geko has reported that it will take about \$400,000 to build a new Gompa on space selected by Rinpoche on Khandroling.
- Right now, new properties are being studied for acquisition – next to Khandroling and next to the Schoolhouse.
 - **Khandroling Issues** – cabins are currently being repaired and trees around cabins have been cut
 - Fund-raising has started to cover the costs of cabin repairs, including new roof on Rinpoche cabin
 - Geko is suggesting we fulfil Rinpoche’s vision for Khandroling and build two or three new cabins for individual retreats over the next few years
 - **Schoolhouse Issues**
 - The Geko has reported that it will take up to \$300,000 to do complete repairs to Schoolhouse, as many repairs have not been done due to limited funds over the last 30 years.
 - Next year, the Schoolhouse will need a new roof – cost from \$45,000 to \$95,000 or more, depending on the type of new roof. There is a possibility that the town of Conway will give us a grant for the roof.
 - **Expenses for Schoolhouse in 2015 were \$46,000 (\$41,000 expenses plus 1/3 of insurance bill)**
 - \$16,000 of that was for mortgage - approx. \$1375 monthly
 - The rest was for insurance, utilities, repairs and maintenance
 - **The Income from the Schoolhouse was \$21,000 in 2015 –**
 - \$15,000 from Guest User Fees
 - \$6,000 Accommodations – Dorms
 - **\$25,000 Cost to DCA for Schoolhouse, 2015**

- **Rinpoche House Issues**

- We have applied to the Town of Buckland to include Rinpoche house in our not-for-profit status, eliminating the \$6000 approx real estate taxes we pay yearly on the property. We will hear back from them in June, 2016.

Donations:

- In 2015 and 2016 we received donations equaling \$170,000 from Members. That money was used to purchase shares in the company (Meriling SL), a subsidiary of the IDC, that is responsible for building and maintaining the property in Dzamling Gar. Now we own part of the to-be-built Gompa and property in Tenerife, and are helping to carry out Rinpoche's vision for our global community.
- In 2016, Meriling SL extended loans to finish all the Gar houses in Tenerife. Ours is almost ready now. We still need to fund-raise \$10,000 to finish furnishing our house, diagonally across from Rinpoche's. Please give generously (see below).
 - Our loan from Meriling SL will be paid back over 10 years from rentals of the apartments in our house in Dzamling Gar – to Community Members and their families. Extra earnings will then be sent back to our Gar.

Fund-raising:

- **Request from Yellow Gakyil** - Yellow Gakyil is currently looking for volunteers to fill out our fund-raising team. We need your help. We need writers and those willing to reach out to individual members. Email yellowgakyil@tsegyalgar.org for details.

- **Summer Festival** - To register for Summer Festival on Khandroling, go to <http://tsegyalgar.org/support/tsegyalcelebration/>

- **Fund-Raising Projects**

Currently, Yellow Gakyil is fund-raising for three campaigns. We need your generous help. Please click on link to donate. Thank you!

- Khandroling Cabin Repairs - <http://tsegyalgar.org/support/retreatcabins/>
- Dzamlingar House Furnishings - <http://tsegyalgar.org/support/dzamlingarhouse/>
- Dzamlingar Gompa - <http://tsegyalgar.org/support/dzamlinggargompa/>

For any comments or questions about this report, please contact Dominik and Diane, yellowgakyil@tsegyalgar.org

Thanks, Diane, TE Treasurer, Yellow Gakyil